

Time: 2 Hours

**Total Marks: 50**

**N.B:** 1) All questions are compulsory.

2) Figures to the right indicate full marks.

**Q 1. Read the following case carefully and answer the questions given at the end.** 10

ABC Company is internationally recognized, and while managing global transactions, the company requires to print, sign, scan, and mail physical documents. This process is time-consuming, inefficient, and costly, particularly for international deals. Moreover, handling paper documents raises security concerns, including the risks of fraud, loss, and tampering.

a. What initiatives could ABC Company implement to manage their problem of signing the paper documents?

b. State and explain the advantages of the initiative implemented by the ABC Company to solve their problem.

**Q2. Answer the following (Any one)** **10**

α What is E-Commerce? Explain the benefits of E-commerce to the consumers.

**OR**

b. Describe the characteristics of Business to Business (B2B) model of E-Commerce.

**Q 3. Answer the following (Any one)** **10**

2. Discuss the various reasons for building own website.

OR

b. Distinguish between Conventional and E-organization.

**Q4. Answer the following (Any one)** **10**

a. Explain the advantages of web advertising.

**OR**

b. What are the characteristics of E-payment system?

**Q5. Answer the following (Any one).** **10**

a. Write a note on Web Vandals.

**OR**

b. Explain the importance of electronic records as evidence.