

Time: 2½ hrs.

- Note:**
1. All questions are compulsory with Internal choice.
 2. Draw neat diagrams wherever necessary.
 3. Figures to the right indicate full marks.

Q.1 Answer the following (Any four) (20)

- (a) Describe the term staffing and state its importance.
- (b) Discuss evolution of management and explain different levels of management.
- (c) Explain planning and its nature in detail
- (d) State the functions of entrepreneur and describe different types of entrepreneurs.
- (e) Explain the difference between coordination and cooperation.
- (f) Explain different types of communication in detail.

Q.2 Answer the following (Any four) (20)

- (a) Compare and contrast management and administration.
- (b) Who is an entrepreneur and explain the different characteristics of entrepreneur.
- (c) Define the term communication and explain communication process in detail.
- (d) Describe motivation and explain different motivational theories in detail.
- (e) What is leadership in management and explain different leadership styles.
- (f) State the importance of planning in detail.

Q.3 Answer the following (Any four) (20)

- (a) Discuss different functions of management with four functional areas of management.
- (b) Describe the steps involved in the planning process.
- (c) Discuss decision making process and explain different steps in rational decision making
- (d) Define organizing and explain the steps in organizing.
- (e) Explain the various principles of organization in detail.
- (f) What is meant by management and explain the characteristics of management.

Q.4 Answer the following: (Any three) (15)

- (a) Describe Feedback in communication
- (b) Explain the role of management in detail.
- (c) Discuss the various Barriers in entrepreneurship.
- (d) Describe Management by Objectives (MBO)
- (e) State the Importance of communication in detail.
- (f) Explain Departmentation in detail.

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