

25/01/2023

PLACEMENT NOTICE

(THIRD YEAR STUDENTS OF ALL PROGRAMMES)

HDFC Life Insurance is coming up with various vacancies in their Life Insurance Sector. The Company wants to have a pre placement talk with interested candidates.

You can read more about us on www.hdfclife.com

As a part of the HDFC Life Team, you can look forward to:

- Working for one of the top 100 Great Places To Work (GPTW) from all industries/segments, and a super brand for 8 consecutive years (Super Brand)
- Transforming yourself as an individual and a professional, with diverse kinds of roles and experiences as HDFC Life provides numerous avenues for growth and career acceleration
- Being associated with a very innovative brand (ET BFSI Innovations Tribe Summit & Awards 2020, ET Now World BFSI Congress & Awards) with a Pan-India presence of 380+ branches
- As Graduate Trainee one who progressively achieves the career ladder can become a Leader/People Manager (First Level Leader) post 5 years of joining the GT program. This is easily achievable if the GT is able to get one promotion per year for 5 years consistently.

Purpose of the Job:

Graduate Trainee (GT) is a Front-Line Sales (FLS) position in HDFC Life, which is an Individual Contributor position in Sourcing Role who is expected to achieve the Business Deliverables for the mapped channel partners through professional and engaging relationship in order to gain mindshare first and market share next.

Bancassurance – Any Partner Relationship – Duties & Responsibilities:

- Building a strong relationship with the sales team of channel partners
- Meeting the prospective customers with channel sales team to sell insurance solutions
- Achieving sales targets as per channel strategy
- Providing pre and post-sales support
- Ensuring quality of business and persistency
- Overall the Front-Line Sales (FLS/GT) need to ensure to Engage Channel Partners
- Strive for Customer Satisfaction and Overall Achieve Sales Targets

Critical to Quality (CTQ) Criteria for the profile:

- Educational Qualification: Graduate from any stream
- Age: 21 to 25 yrs
- Work Experience: Not Applicable/Freshers
- One with a pleasant personality, good communication skills and a go-getter attitude
- One who loves the challenge of chasing and meeting sales targets
- Has the passion to manage channel partners and maintain a professional relationship

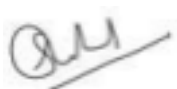
Candidates can register on the below given link on or before 28th January, 2023 latest by 12 noon.

<https://forms.gle/9PpFeEoLP3NjTY5F8>

And Join WhatsApp Group for further details.

<https://chat.whatsapp.com/DfTrKRT01Ml4z4SOUYoCMJ>

Note: Date, Time, Venue and other details of Pre-Placement Talk will come on Whatsapp Group.



I/C Principal