

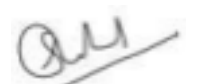
19/10/2022

PLACEMENT NOTICE

(GRADUATES, POST GRADUATES AND EX-STUDENTS OF ALL PROGRAMMES)

KIME Careers LLP is in urgent need of BUSINESS DEVELOPMENT EXECUTIVE. Details are as below:

COMPANIES & JOB PROFILE	KIME Careers LLP Website: http://www.kimeedu.co.in/ LinkedIn profile: https://www.linkedin.com/company/kime-careers
JOB PROFILE	BUSINESS DEVELOPMENT EXECUTIVE
JOB DESCRIPTION	<ul style="list-style-type: none"> • Identifying opportunities for new Business Development through Lead Generation. • Co-ordinate pre-sales and post-sales follow up. • Presenting our product to potential clients. • Closing sales and working with the client through the closing process. • Building long term trusting relationships with clients. • Achieving Monthly targets. • Creating and maintaining a database of prospect clients; maintain a database (Salesforce, Excel) of prospective client information • Inside sales & Outdoor meetings if required.
SKILLS REQUIRED	<ul style="list-style-type: none"> • Good Communication and Presentation skills. • Enthusiastic and Spontaneous. • Passionate about Sales.
Package	CTC- Upto 5.10 LPA
Education & Experience:-	Graduates/ Post Graduates.
<p><u>How to apply:</u> <u>Send your resume in PDF format to nmfcplacement@gmail.com before 20th October, 2022 latest by 12 noon.</u></p>	


 I/C Principal