

30/10/2022

## PLACEMENT NOTICE

FOR EX-STUDENTS STUDENTS AND ALUMNI

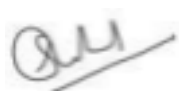
OF B.COM, BMS, BAF, B.A.MMC, B.SC (IT &amp; CS), M.COM &amp; M.SC (IT)

BE PLACED is looking for a number of positions in various profiles in different companies, in different fields.

Details are as below :

COMPANIES & JOB PROFILE	Finplan India (www.finplanindia.com)
Location	Thane West
JOB POSITIONS/ PROFILES:	Student Success Counselor
JOB DESCRIPTION :	The candidate for this position will excel at creating and closing new opportunities. By using a consultative approach to selling, this person will use their expertise to identify and qualify leads, leading to sales opportunities with both new and existing customers.
RESPONSIBILITIES	<ol style="list-style-type: none"> <li>1. Lead Management through telephony engagements/calls, managing, tracking and timely follow-up on leads in the CRM</li> <li>2. Conducting online / telephony presentations for sharing a detailed understanding of our Products/services</li> <li>3. Meeting monthly and quarterly revenue goals</li> <li>4. Efficient follow-up with customer for closure purpose</li> <li>5. Completion &amp; exceeding of targeted sales goals.</li> <li>6. Developing Quality engagements &amp; building constructive relationships with prospective customers</li> </ol>
Qualifications	0-5 years' quota-carrying sales experience Experience and working knowledge of CRM systems Demonstrable track record of over-achieving quota Strong written and verbal communication skills
Language	Fluent in English and Hindi Excellent Written communication and Email Drafting Skill
How to Apply	Send your Resumes in PDF format on placements@nirmala.edu.in latest by <b>Tuesday, 4th            October, 2022 by 12 noon.</b>

Note-We are looking for immediate joiners



I/C Principal