Program: F.Y.B.Com (MS) **Semester:** I **Program Code:** UGMS02

Course: Principles of Management **Course Code:** NUMS101

Duration: 2 Hours **Examination Pattern:** NEP-Autonomous- External **Max. Marks:** 60

Examination:
REGULAR

Instructions:

1. All questions are compulsory.
2. Figures to the right indicate full marks.
3. Draw neat diagrams wherever necessary.
4. CO (Course Outcome), KL (Knowledge Level).

Q. 1		Attempt the following.				[15]	CO's	KL's
	(A)	**Fill in the blanks with an appropriate answer from the alternatives given.**				[08]		
	I	Under POSDCORB, the R stands for _____					CO1, CO2, CO3, CO4, CO5	L1
	a.	Reporting	b.	Rewarding				
	c.	Remuneration	d.	Resources				
	II	In _____ style, the leader takes all decisions by himself and expects to be obeyed by the subordinates.						
	a.	Autocratic	b.	Servant				
	c.	Consultative	d.	Democratic				
	III	_____ is a broad long-term plan for bringing the organisation from the present position to the desired position in the future.						
	a.	Strategy	b.	Objective				
	c.	Mission	d.	Policy				
	IV	The principle of Harmony, Not Discord focuses on _____						
	a.	Production	b.	Worker-Management Cooperation				
	c.	Rules and Regulations	d.	Cost Cutting				
	V	Identifying customer needs and requirements is crucial under the _____ aspect of management.						
	a.	Machine	b.	Method				
	c.	Market	d.	Manpower				
	VI	Which of the following is not a sub-function of directing?						
	a.	communicating	b.	leading				
	c.	motivating	d.	rewarding				
	VII	A _____ is an estimate expressed in numerical terms.						
	a.	report	b.	budget				
	c.	plan	d.	policy				

		VIII	_____ is the tendency to disperse decision-making authority.						
			a.	Decentralization	b.	Division			
			c.	Centralization	d.	Expansion			
	(B)	**State whether the following statements are true or false.**					[07]	CO's	KL's
		I	In departmentation by functions, activities are grouped into units such as marketing, finance, production, etc.					CO1, CO2, CO3, CO4, CO5	L1
		II	In the case of formal organization, the need for superior-subordinate relationship does not arise.						
		III	Planning is a link between the past, present and future.						
		IV	Planning is a future related activity.						
		V	By delegating authority to the subordinates, the superior is free from the corresponding authority.						
		VI	The theory given by F.W Taylor is called Administrative Management Theory						
		VII	Henry Fayol listed 12 principles of management.						
Q. 2		**Attempt the following.**					[15]	CO's	KL's
	A	Compare and contrast the different modern leadership styles.					[08]	CO5	L4
	B	Elaborate on the essentials of sound decision-making.					[07]	CO4	L2
		OR							
	P	Distinguish between: Formal and Informal Organization.					[08]	CO5	L4
	Q	Describe the decision-making process in detail.					[07]	CO4	L2
Q. 3		**Attempt the following.**					[15]	CO's	KL's
	A	Describe in detail any 08 Principles of Management given by Henry Fayol.					[08]	CO2	L2
	B	Illustrate with suitable examples the various bases of Departmentation.					[07]	CO1	L3
		OR							
	P	Briefly explain the functional areas of management with respect to POSDCORB.					[08]	CO2	L2
	Q	Prepare a flowchart and explain the 6 'M's of Management.					[07]	CO1	L3
Q. 4		**Attempt the following.**					[15]	CO's	KL's
	A	At a non-profit organization, the director, Meera, always prioritizes the well-being of her staff over organizational profits. She allows flexible working hours, provides mental health support, and ensures fair decision-making. As a result, employee satisfaction is very high, though financial performance sometimes suffers.						CO3	L4, L5

	1.	Analyze the leadership style in this case.	[05]		
	2.	Evaluate one advantage and one drawback of this style.	[05]		
	3.	Recommend a way Meera can balance employee welfare with organizational goals.	[05]		

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